

TSI Names Shawn D James as Vice President of Strategic Development

September 10, 2012 -- Transformation Systems, Inc. is pleased to announce its recent hire of Shawn D James who will join the TSI team as the Vice President of Strategic Development. In this role, Shawn will be responsible for developing sales strategies, implementation of programs and company leadership.

Shawn brings over 20 years of corporate development and management expertise to TSI. In addition to his extensive Defense experience, Shawn also has experience with growth-focused companies targeting federal civilian agencies and the Intelligence and Special Operations communities. He has captured over \$5 billion as a sales executive. His experience spans both product and service offerings.

After spending twelve years as a naval intelligence officer, Shawn went on to work for BAE Systems, Lockheed Martin, EOD Technology and SOC LLC. He holds a master's degree in information technology management from the Naval Postgraduate School and a bachelor of science degree from the U.S. Naval Academy.



TSI CEO Marta Wilson said, "Shawn is joining TSI at a pivotal moment as we've been propelled by four years of fast growth and looking to build on this momentum to capture new opportunities. He has an impressive track record of experience and performance. He is widely respected in the Defense industry and we are pleased to have him on our leadership team. "

About Transformation Systems, Inc.

TSI is a fast growth management systems engineering company of PhDs, possibility thinkers and business authors who help forward thinking military and civilian leaders within the Defense community achieve their extremely challenging goals in ways that are most efficient, effective and responsive. The TSI team has been recognized repeatedly for helping set historic records as part of the Defense community's counter-IED effort within the Joint MRAP Vehicle Program and by the Naval Sea Systems Command for facilitating successful technology transitions such as ERP. When leaders must improve enterprise performance without increasing their budgets, they call TSI for management systems engineering solutions that increase productivity and save money.

For more information about TSI, visit our website at www.transformationsystems.com

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